



# Personal business plan.

## Building a plan for personal success.

To build a powerful and holistic 'personal business plan' you need to address all the important facets of your life. To make this easy you'll notice that we have broken the personal goals down into a number of categories and included a brief description of what you might consider when writing your goals. Remember, it is important that you make your goals specific and that you start thinking about exactly how you are going to achieve them.

### Your Personal Goals.

1. Investment/Wealth [Your investment vehicle; shares, property, business? Strategy and time frame]
2. Luxury/Rewards [What's your dream home, car, boat? Where would you like to go on holiday?]
3. Educational/Learning [What will you read, watch or listen to? What seminars or workshops will you attend?]
4. Charity/Giving Back [What will you do for other people? Will you donate your time, services or money?]
5. Family/Friends [How will you make time for your family and friends? Coffee? Dinner? BBQs? Events?]
6. Love/Relationship [What will you do to enrich your relationships? Invest in quality time? Gifts? Romance?]
7. Health/Fitness [Do you want to change your eating habits, join a gym, increase energy levels, lose weight?]

## The key to getting what you want.

1. Decide what you want. [A goal with a deadline.]
2. Write it down. [Put it on paper.]
3. See it, hear it, smell it, taste it, touch it. [Photograph, test drive & visualise your goals 24/7.]
4. Anything that takes you away from the above 3 steps is a Distraction. [Immediately avoid it]
5. After completing 4. gently go back to 3. [Don't beat yourself up over it, just get on with it.]
6. Repeat all steps until you get what you want!

## Ultimate success formula.

1. Know your outcome [What exactly do you want]
2. Know your reason why [Why do you want it? Why is it important to you?]
3. Take massive action [Don't just think about it, start making it happen!]
4. Know what you are getting [Analyse your results. Is it working?]
5. Change your approach [If it isn't working, then change it]





## Use this Personal Business Plan Builder to map out your future goals.

Please allow yourself at least one hour to complete this form. If you have a spouse/partner, please complete the form together. Be specific and realistic with your goals. Once finished, place this list in your home or office along with photo's of your goals. You must remind yourself constantly of the specific goals that you are working towards!

### In the next 6 months, I will achieve the following specific results.

- Investment/Wealth .....
- Luxury/Rewards .....
- Educational/Learning .....
- Charity/Giving Back .....
- Family/Friends .....
- Love/Relationship .....
- Health/Fitness .....

### In the next 12 months, I will achieve the following specific results.

- Investment/Wealth .....
- Luxury/Rewards .....
- Educational/Learning .....
- Charity/Giving Back .....
- Family/Friends .....
- Love/Relationship .....
- Health/Fitness .....

### In the next 3 years, I will achieve the following specific results.

- Investment/Wealth .....
- Luxury/Rewards .....
- Educational/Learning .....
- Charity/Giving Back .....
- Family/Friends .....
- Love/Relationship .....
- Health/Fitness .....

**In the next 5 years, I will achieve the following specific results.**

- Investment/Wealth .....
- Luxury/Rewards .....
- Educational/Learning .....
- Charity/Giving Back .....
- Family/Friends .....
- Love/Relationship .....
- Health/Fitness .....

**Why is it an Absolute Must for me to achieve these goals?**

.....

.....

.....

**What reasons have prevented me from achieving my desired results in the past?**

.....

.....

.....

**How important to you is achieving a position of financial freedom and choice?**

- Critical! There is no other option.
- Of high importance.
- Of moderate importance.
- Of low importance.

**Food for thought.**

- It is your decisions, not your conditions that determine your outcome in life.
- If you keep doing what you have always been doing, you're going to get what you have always gotten.
- The quality of your life is in direct proportion to the amount of uncertainty that you can comfortable live with.
- Nothing in life has meaning except the meaning you give to it.
- Certainty is created within you, not by your environment.
- Wealth and abundance are natural states for everyone.
- The greatest gift you receive in becoming wealthy is not the money, but the experiences along the way and the person you have become in order to be truly wealthy.